



### Who are we?

Korscient Consulting Limited was incorporated in July 2000 and is dedicated to delivering industrial-strength, scalable infrastructure solutions. Our London offices are between the City and Docklands.

Our expertise was gained in global investment banks building business-critical (24\*7) infrastructure on Microsoft Windows NT and Windows 2000 platforms. Our personnel were responsible for developing the global infrastructures at Credit Suisse First Boston and latterly at Barclays Capital.

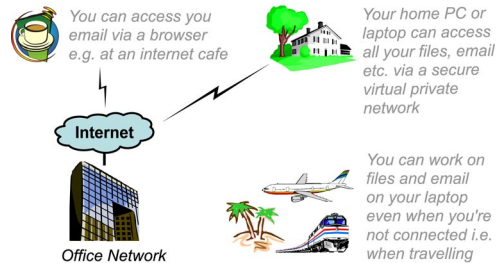


### What do we do?

The Standard Platform is a core infrastructure services product designed for stability and ease of deployment.

We leverage Microsoft Windows 2000 & XP to provide all the office automation required by small-to-medium sized companies including:

- Email & file services
- Application distribution & updates
- Internet & intranets
- Enhanced resilience & reliability



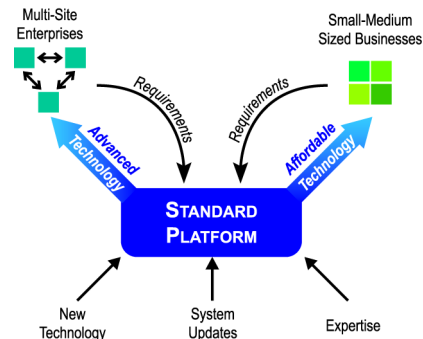
We provide monthly maintenance where we perform system housekeeping and apply the latest (tested) security patches, critical updates and hot fixes to make sure the system remains stable and up-to-date.

### Why do we do it?

Outsourcing isn't providing the service flexibility SMEs need. ASP isn't trusted and the communications requirements can be expensive.

"IN-SOURCING" is the way forward. We supplement your IT requirements as needed. We can provide low level system expertise to your in-house IT or, if required, provide a total support package.

You also get the Standard Platform product to give you the advantages of the ASP model but keeping the technology in your control. It is designed from our experience deploying platforms for global investment banks and offers enterprise technology to small-to-medium sized businesses at an affordable price.





## *Do you need Standard Platform?*

- Is your IT showing signs of instability?
- Do you need to make your IT support costs more predictable?
- Are you moving office or taking an opportunity to upgrade your IT to Windows 2000 or XP technology?
- Are you a start-up needing a rapid deployment of a scaleable infrastructure?

If so, Standard Platform is for you.

Standard Platform is based on Windows 2000 and XP. It is a stable environment for your servers, desktops and laptops that facilitates application delivery, configuration and reliability.

Our service provides on-going engineering, system maintenance and fault fixing. If required, we can transfer these functions to your internal IT department as part of our “in-sourcing” philosophy.

## *Capability & Flexibility*

- **Plug in and Go**  
The way we layer Standard Platform makes (re)building servers, desktops and laptops fast and efficient. The applications can be configured automatically as part of the process too.
- **20 – 1000+ users at an affordable price**  
Standard Platform is targeted at Small to Medium sized Enterprises (SMEs) and will support 20 - 1000+ users.
- **Collaborative applications**  
The environment has the ability to share applications with your colleagues for enhanced productivity and can be extended to video-conferencing and shared fax gateways.
- **Minimum size, maximum performance**  
The system is engineered to take advantage of all those little built-in features that not many people know are there, to enhance both system performance and user productivity.
- **Global capability**  
The system can be extended to global offices operating in different languages.



## Affordability

- **Affordable infrastructure**  
The entry level redundant environment is built around only two servers. You don't need a whole machine room of expensive equipment to get going.
- **Standard Desktop Environment**  
Cost of ownership benefits from having software which behaves the same way on all desktops.
- **Enjoy the benefits of scale**  
The Standard Platform approach lets us do the engineering once for many customers. Your best in-house technical expertise is probably focusing on keeping your core infrastructure servers stable and secure. By taking Standard Platform, you let us worry about your core infrastructure such as: whether low level system components are stable; whether the appropriate security patches are in place and whether the system is working efficiently.

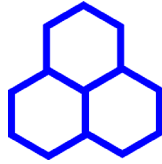
That means you can have your best technical staff focusing on solving your business problems. Perhaps you want a 'special' application written, or your email to work offline or even some help in using those application features that you've never had time to learn? That's how Standard Platform can add value to your business by freeing your IT staff to start becoming more productive for you.

- **Costs**  
Typically we install Standard Platform for ~£4,000. An associated maintenance contract is between ~£9,000 to ~£36,000 per annum depending on the size of the company and the level of support required (the lower figure assumes the company is either small or is self sufficient in IT capabilities). We start at 1 day per month on-site for maintenance and system upgrades. Typically clients will take between 2 to 4 days per month depending on their size.

Note that these figures do not include hardware costs or software licensing. You are free to exploit your existing channels and discount structures – we provide the expertise.

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*Standard Platform is designed to provide small-to-medium sized businesses with a reliable, scalable, up-to-date, maintainable office infrastructure based on technology developed for multi-nationals to manage their own internal networks. We provide the same advantages at an affordable cost to businesses that don't want to develop a large internal IT capability.*



# **STANDARD PLATFORM**

BY

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